ATTENDEE REGISTRATION FORM

Any attendee who registers online by February 15 will be entered in a drawing for a $250 GIFT CARD to be given at the luncheon on Friday.

COMPANY NAME

ATTENDEE NAME

CITY STATE ZIP CODE

LICENSE # (Electrical) Phone #

EMAIL ADDRESS (Used for Confirmations)

Select Your Courses

- Course A (2 CEUs)
- Course B (4 CEUs)
- Course C (6 CEUs)
- Course D (2 CEUs)
- Course E (6 CEUs)
- Course F (6 CEUs)
- Course G (2 CEUs)
- Course H (6 CEUs)
- Course I (2 CEUs)
- Course J (2 CEUs)
- Course K (2 CEUs)
- Course L (2 CEUs)
- Course M (2 CEUs)
- Course N (2 CEUs)
- Course O (2 CEUs)
- Course P (2 CEUs)
- Course Q (2 CEUs)
- Course R (2 CEUs)

TOTAL NUMBER OF CEU CREDITS __________________________

Discount Prices for Registrations Received Before Feb 27.

<table>
<thead>
<tr>
<th>Total 20 CEUs</th>
<th>Regular Member</th>
<th>Associate Member/Non-Member</th>
<th>Regular Non-member</th>
<th>Associate Non-Member/Tenure</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-2 CEUs</td>
<td>$205</td>
<td>$255</td>
<td>$265</td>
<td>$295</td>
</tr>
<tr>
<td>3-4 CEUs</td>
<td>$325</td>
<td>$355</td>
<td>$365</td>
<td>$415</td>
</tr>
<tr>
<td>5-6 CEUs</td>
<td>$430</td>
<td>$480</td>
<td>$450</td>
<td>$540</td>
</tr>
<tr>
<td>7-14 CEUs</td>
<td>$590</td>
<td>$650</td>
<td>$575</td>
<td>$710</td>
</tr>
<tr>
<td>Trade Show:</td>
<td>$0</td>
<td>$100</td>
<td>$125</td>
<td>$155</td>
</tr>
</tbody>
</table>

Sparce: $245 to attend all the networking events. Tickets MUST be purchased to attend.

Registrants will pay the regular price + $100 for registrations received after 2/27.

Method of Payment:

- Check Enclosed
- Mastercard
- Visa
- AMEX

CARD NUMBER

EXP. DATE

Please complete and return with payment to:
NJESA, 96-A Vandenburg Road, Marlboro, NJ 07746
or Register Online at: WWW.NJ-ESA.ORG
Credit card orders may be faxed to 732-252-8973.

**No Exceptions.**

WHY ATTEND?

- EARN UP TO 14 NJ APPROVED CEUs
- $250 DRAWING FOR ONLINE REGISTRANTS
- OVER 100 VENDORS
- 4 OPEN BARS • 7 FOOD STATIONS
- OPENING RECEPTION OPEN BAR & HORS D’OEUVRES
- SEE THE LATEST TECHNOLOGY AT THE TRADE SHOW
- DOOR PRIZES INCLUDING BANK GIFT CARDS
- NETWORK WITH COLLEAGUES

ROOMING $62 FOR WED-THURS!

For reservations, call 609-519-2112 (Bar-Lee EST seven days a week) or go to: https://book.passkey.com/gp3142318. Group code: 3142318. All others will be asked for this code.

Group name: NJESA Annual Conference
Reservations must be made by February 21, 2019.

TRADE SHOW:
Trade Show admission is free for all class attendees. Trade Show ONLY attendees must register by February 27, 2019 to avoid extra $100 charge.

CONFIRMATION:
All registrants will be emailed a confirmation, if an email address is provided on the registration form.

REFUNDS/CANCELLATIONS
No refunds or cancellations after February 27, 2019.

NEW:
Many courses are approved for electrical license credit. Look for the " symbol.

LIVE MUSIC
Enjoy the music of The Rockwell Band, featuring Joe Russo and Fred Mawson, at the Opening Reception.

NJESA HAS A ZERO TOLERANCE POLICY REGARDING SUITCASING
VISIT WWW.NJ-ESA.ORG TO VIEW THE FULL POLICY REGARDING SUITCASING.

Not sure if you are a vendor or member?
Member – Licensed installation company that sells integral security services and products to the general public and not other alarm contractors.
Vendor – Any company that profits directly from security contractor activities. This includes but is not limited to alarm security equipment manufacturers, distributors, rep firms, industry consultants, lawyers, brokers, central stations, dealer programs, and software/business solutions. If you receive payments in any form from an alarm contractor, you fall into the category of a vendor.

Reprints: Call 732-252-9672 or email samitha@nj-es.org.

Nesa.2018.01.01

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## SCHEDULE AT A GLANCE

**WEDNESDAY**
6:00-9:00 pm Early Registration and Check-in
7:00-7:00 pm Opening Reception at Pool Bar with OPEN BAR

**THURSDAY**
7:30-9:30 am Classes
7:45-8:45 am Breakfast
8:15-9:15 am Expo & Lunch
11:00-11:45 am General Meeting/Luncheon
3:00-3:30 pm Break
3:30-4:45 pm Classes
5:00-5:45 pm Expo & Lunch

**FRIDAY**
7:30-9:30 am Classes
10:00-10:30 am Break
10:30-12:00 pm Classes
12:00-1:30 pm Lunch
1:30-3:30 pm General Meeting/Luncheon
3:30-4:30 pm Break
4:30-5:30 pm Classes
5:00-5:45 pm Expo & Lunch

**2 DAY COURSES**

###ἡθος

**FRIDAY COURSES**

<table>
<thead>
<tr>
<th>Course F: Fr: Network Video Fundamentals</th>
<th>8:30-10:45 am</th>
<th>Mark Coughlin - 6 CEU Credits (TECES)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course G: Common Code, Laws, and Common Sense of Fire Rated Openings</td>
<td>8:30-10:45 am</td>
<td>Russ Anderson - 2 CEU Credits (IAC)</td>
</tr>
<tr>
<td>Course H: Increasing RMR with Access Control</td>
<td>8:30-10:45 am</td>
<td></td>
</tr>
<tr>
<td>Course I: Active Shooter Medical Emergency</td>
<td>8:30-10:45 am</td>
<td></td>
</tr>
<tr>
<td>Course J: Understanding Your Alarm Contracts</td>
<td>8:30-10:45 am</td>
<td>Michael Rieweg, Esq. - 2 CEU Credits (BUS)</td>
</tr>
<tr>
<td>Course K: Integrated Test &amp; Commissioning of Fire Protection &amp; Life Safety Systems</td>
<td>8:30-10:45 am</td>
<td></td>
</tr>
<tr>
<td>Course L: Residential Fire Alarm Systems</td>
<td>8:30-10:45 am</td>
<td>Dan Lanzi - 3 CEU Credits (TECP/F</td>
</tr>
<tr>
<td>Course M: Restaurant Fire Alarm Systems</td>
<td>8:30-10:45 am</td>
<td>John Scruggs - 2 CEU Credits (BUS)</td>
</tr>
<tr>
<td>Course N: Fire Protection Systems Design</td>
<td>8:30-10:45 am</td>
<td>John Scruggs - 2 CEU Credits (BUS)</td>
</tr>
<tr>
<td>Course O: Filling No-Pop 3000 (PS), Standard for an Active Shooter Response</td>
<td>8:30-10:45 am</td>
<td></td>
</tr>
<tr>
<td>Course P: Fire Alarm System Wiring, 2014 NEC &amp; 2013 NFPA72 Including</td>
<td>8:30-10:45 am</td>
<td>John Scruggs - 2 CEU Credits (BUS)</td>
</tr>
</tbody>
</table>

## FIRE, BURGLAR, LOCKSMITH COURSE CODES

| Burglar | Fire | Locksmith | Electrical |
| TECS - Electronic Security | L/C - Business | SAF - Fire Alarm | L/C - Laws / Codes Courses |
| TECFA - Technical Fire Alarm | - | - | TECB - Electronic Security |
| TECBD - Electronic Burglar Alarm | - | - | - |
| TECCF - Electronic Fire Alarm | - | - | - |
| TECB - Technical Fire Alarm | - | - | - |

##THURSDAY COURSES

<table>
<thead>
<tr>
<th>Course A: Labor and Employment Law Update for NJ Contractors</th>
<th>9:15-11:00 am</th>
<th>Alex Moul - 2 CEU Credits (BUS/TAC)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course B: Ambush, Hail, and Panic Alarm Systems</td>
<td>9:15-11:00 am</td>
<td>Jeff Zwiernik - 2 CEU Credits (TECS)</td>
</tr>
<tr>
<td>Course C: The Burglar Alarm Industry - An Introduction to the System</td>
<td>9:15-11:00 am</td>
<td></td>
</tr>
<tr>
<td>Course D: Vandalism and Burglar Alarm Control - Understanding Small and Midsize Networks</td>
<td>9:15-11:00 am</td>
<td>Ben Hernandez - 2 CEU Credits (TECS)</td>
</tr>
<tr>
<td>Course E: Fire Sprinklers Systems for the Fire Alarm Team</td>
<td>9:15-11:00 am</td>
<td>John Drucker - 2 CEU Credits (TECP)</td>
</tr>
<tr>
<td>Course F: Network Video Fundamentals</td>
<td>9:15-11:00 am</td>
<td>Mark Coughlin - 6 CEU Credits (TECES)</td>
</tr>
<tr>
<td>Course G: Effective Conflict Management and Negotiating Skills</td>
<td>9:15-11:00 am</td>
<td>Dawn Turner - 4 CEU Credits (TECP)</td>
</tr>
<tr>
<td>Course H: Family Violence Response</td>
<td>9:15-11:00 am</td>
<td></td>
</tr>
<tr>
<td>Course J: NFPA 3000 (PS), Standard for an Active Shooter Response</td>
<td>9:15-11:00 am</td>
<td>John Zwiernik - 2 CEU Credits (TECS)</td>
</tr>
<tr>
<td>Course K: Networking and How It Relates to the Security Industry</td>
<td>9:15-11:00 am</td>
<td>Todd Wep - 4 CEU Credits (TECS)</td>
</tr>
<tr>
<td>Course L: Video Surveillance and Access Control in the Cloud</td>
<td>9:15-11:00 am</td>
<td>Chris Ritter - 4 CEU Credits (TECS)</td>
</tr>
<tr>
<td>Course M: Fire Alarm System Wiring, 2014 NEC &amp; 2013 NFPA72 Including</td>
<td>9:15-11:00 am</td>
<td>John Drucker - 2 CEU Credits (TECF)</td>
</tr>
<tr>
<td>Course N: Security Surveys and Risk Analysis</td>
<td>9:15-11:00 am</td>
<td>Jeff Zwiernik - 2 CEU Credits (TECB)</td>
</tr>
<tr>
<td>Course O: Access Control - Code Requirements in New Jersey</td>
<td>9:15-11:00 am</td>
<td>John Zwiernik - 2 CEU Credits (TECB)</td>
</tr>
<tr>
<td>Course P: New Jersey Licensing Law</td>
<td>9:15-11:00 am</td>
<td>Michael Reuss, Esq. - 2 CEU Credits (L/C/TAC)</td>
</tr>
<tr>
<td>Course Q: Troubleshooting, Service, and Maintenance</td>
<td>9:15-11:00 am</td>
<td>John Luzzo - 2 CEU Credits (TECS)</td>
</tr>
</tbody>
</table>

## 2 DAY COURSES

| Course G: Required 8-Hour Session | 7:45-9:45 am | | |
| --- | --- | --- |
| The Uniform New Jersey Construction Code | 7:45-9:45 am | | |
| Course H: The New Uniform Construction Code (UCC) / IFC | 7:45-9:45 am | | |
| Course I: The New Uniform Construction Code (UCC) / IFC | 7:45-9:45 am | | |
| Course J: Residential Fire Alarm Systems | 7:45-9:45 am | | |
| Course K: Restaurant Fire Alarm Systems | 7:45-9:45 am | | |
| Course L: Fire Protection Systems Design | 7:45-9:45 am | | |
| Course M: Fire Alarm System Wiring, 2014 NEC & 2013 NFPA72 Including | 7:45-9:45 am | | |
| Course N: Security Surveys and Risk Analysis | 7:45-9:45 am | | |
| Course O: Access Control - Code Requirements in New Jersey | 7:45-9:45 am | | |
| Course P: New Jersey Licensing Law | 7:45-9:45 am | | |
| Course Q: Troubleshooting, Service, and Maintenance | 7:45-9:45 am | | |